



8515 E. Anderson Drive
Scottsdale, AZ 85255, USA

Phone: +1 480 348 6380. Fax: +1 270 5070.
www.hgnss.com

March 20, 2017

Dear valued Hemisphere GNSS Customer,

This letter confirms to your company that Hemisphere GNSS is discontinuing the manufacture of the products listed in the table below. In accordance with Hemisphere GNSS' product discontinuation policy, we are hereby giving notice of these product changes so that your company can adjust its product purchasing records, or make any final lifetime purchases of the discontinued products that still can be supplied.

Last-time-buy orders must be received by Hemisphere GNSS by the Final Order Date listed in the table below and may be subject to a minimum or maximum order size.

Hemisphere GNSS will acknowledge each acceptable discontinued product order in writing, and will use its good faith efforts to meet your company's requested quantities and delivery date(s) wherever possible. Acknowledged delivery date(s) are deemed to be approximate because of the special circumstances associated to last time product manufacturing conditions, and Hemisphere GNSS reserves its right to make changes in the scheduled delivery date(s) at any time.

Hemisphere GNSS will accept last time discontinued product orders from your company as "Firm and Final". As such, these discontinued products orders will not be subject to reschedule, cancellation, or termination by your company without prior written authorization and payment of applicable termination charges.

Hemisphere GNSS will continue to service these products until the identified End-of-Repair Date. All existing online support materials will remain available and can continue to be referenced by our customers and partners until End-of-Support Date.

We thank you for your continued business. Please contact your Hemisphere GNSS representative with any questions.

End-of-Life Products:

Product Number	Description	Final Order Date	Final Ship Date	End of Repair Date	End of Support Date
940-4071-0	Vector H301 GNSS Compass Board	September 29, 2017	December 29, 2017	December 29, 2018	December 29, 2020
940-4072-0	3Z Telecom H301 Kit				

New Replacement Products:

	Description	Contents (Refer to official Hemisphere GNSS price list for details)
940-4103-0	Vector H328 GNSS Board 100 x 60 x 9 mm	Beta units available in May 2017